

# "The port at the heart of the crisis: vulnerability or resilience?"



# "The port at the heart of the crisis: vulnerability or resilience?"

- Historical back ground PSEP
- Where we are
- Where we want to be



# "The port at the heart of the crisis: vulnerability or resilience?"

1. The role of the port in the security of supply of the close territories, of the hinterland as well as more distant territories;
2. the evolution of interconnections around the port area, (**how the government secured all the ports multimodal transports open during the lockdown**).
3. the crisis as an accelerator of relocations, especially industrial relocations, (**production zone relocation for least supply chain with least total logistics cost**).



# Strategic Location

Linked to The Main Route of global Trade



One Belt, One Road



# 2004 -Till 2015 : No Approach Channel

- Average waiting time to berth = 13.54 hrs.
- Total Port Area = 1.2 m Km<sup>2</sup>.
- No Logistics / Industrial Zones

# Main Challenge to improve EPSP



# Main Challenge to improve EPSP





# Port Said East Port November 2015

“We have to give hope for the Egyptian People” .



# SCZone is a mega project

## Vision

To  
become

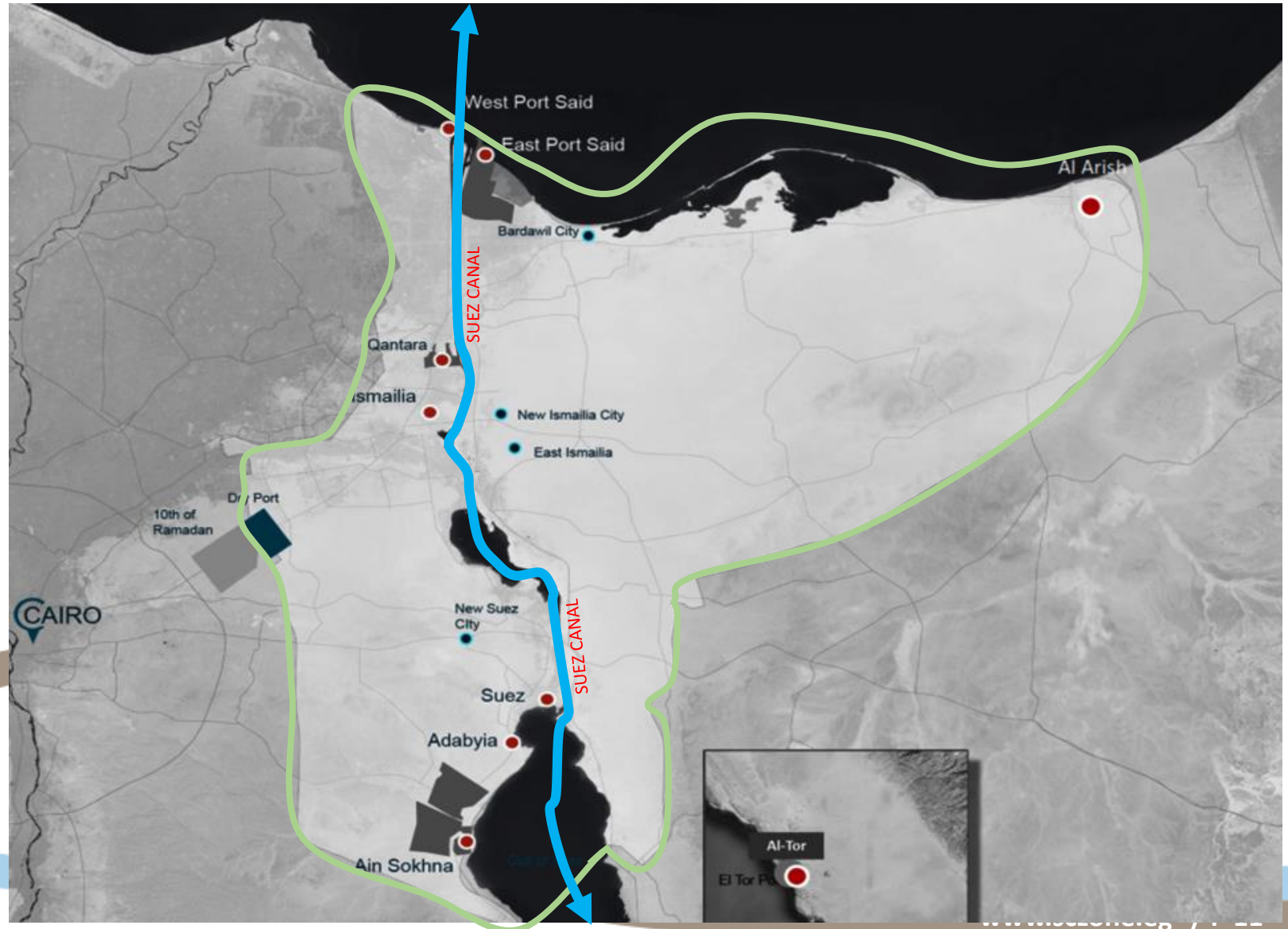
**A world class economic hub and a preferred destination for investment.**



SCZONE located around the main international maritime route where:

- 20% of the international container trade pass through.
- 1.21 Billion Tons Cargo
- 1.21 Billion Net Tonnage
- 19311 ships + 4.5 %
- 10% of seaborne trade.

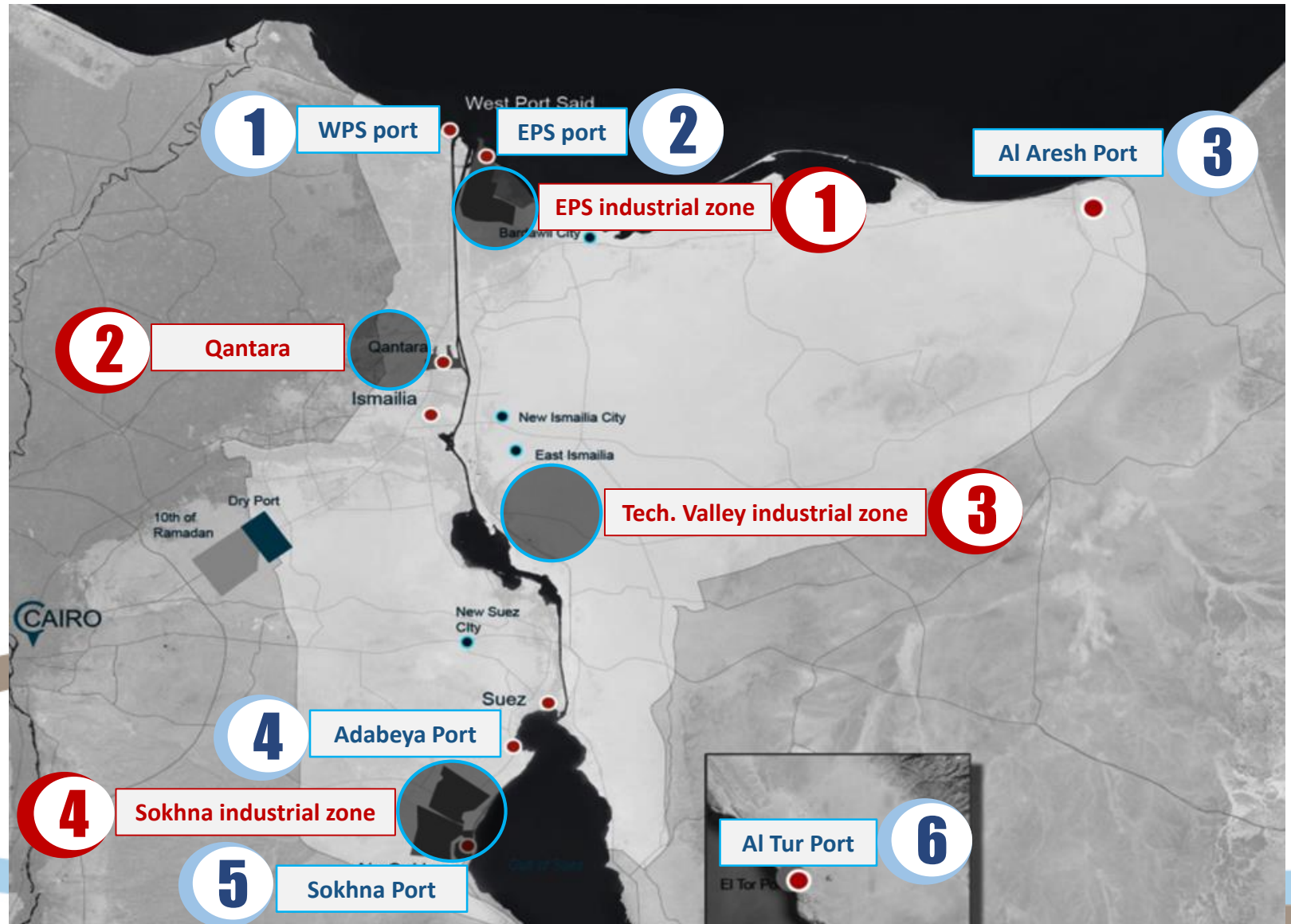
Yearly



A promising investment zones with total area of 460 K.m<sup>2</sup>

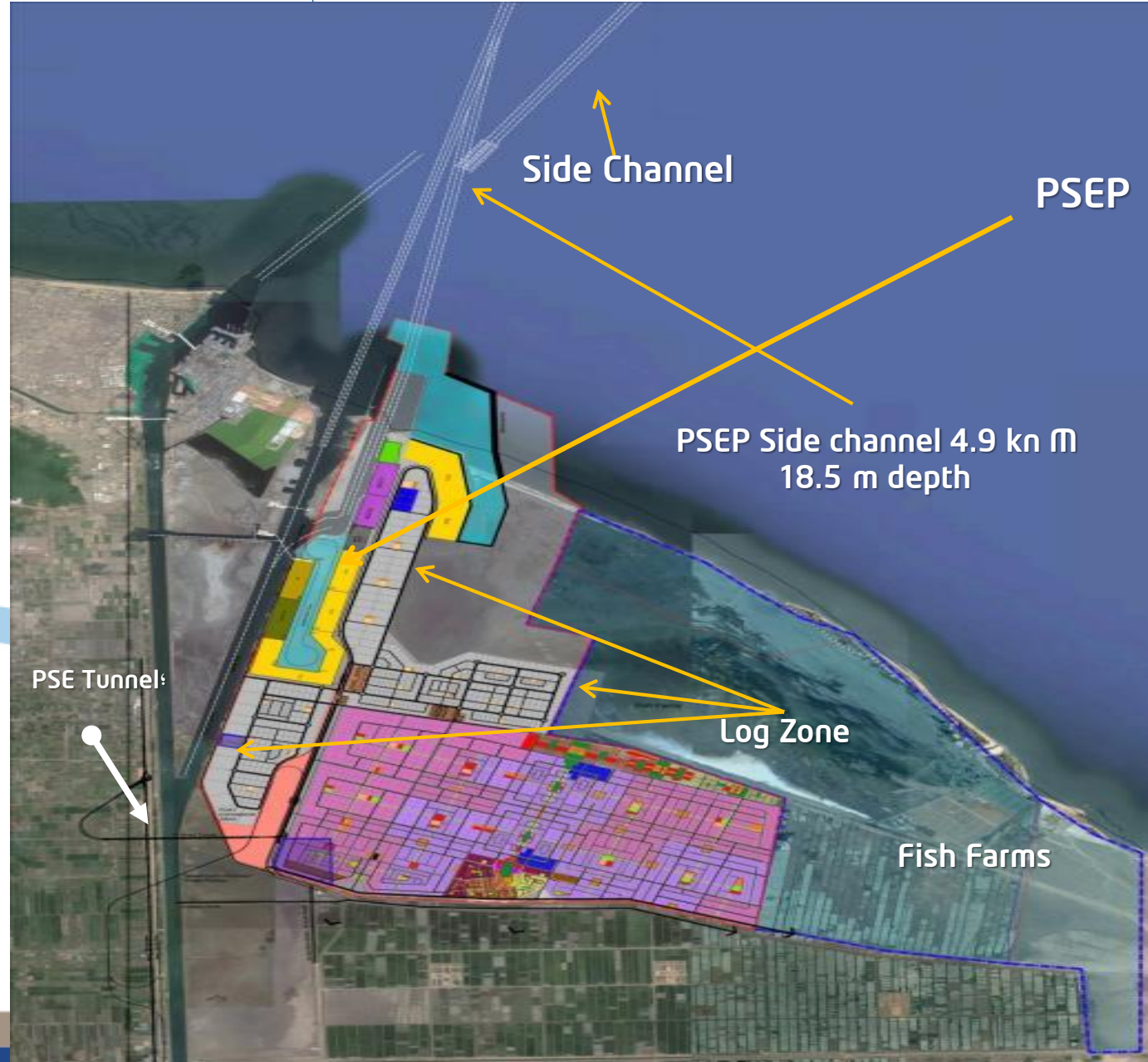
4 industrial zones

6 Ports



# Port Said East Port - PSEP

**Land Area = 14 km<sup>2</sup>**  
**Water area= 16 km<sup>2</sup>**  
**Depth = 18.5 – to be 22m**  
**Integrated Zone / 145 Km<sup>2</sup>**



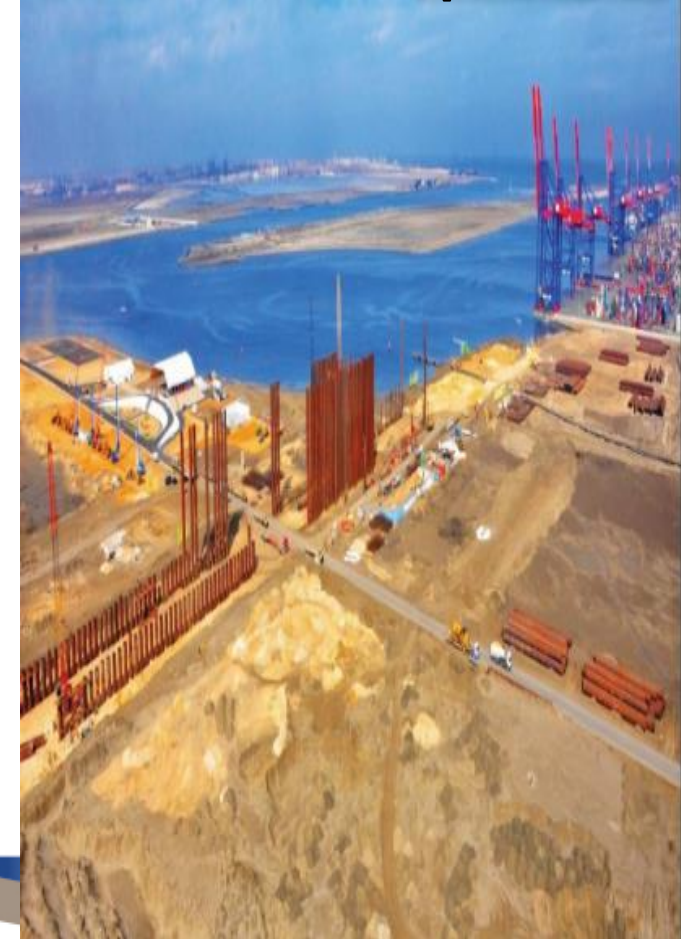
Feb 2016 - New  
PSEP Side Channel  
18.5m depth

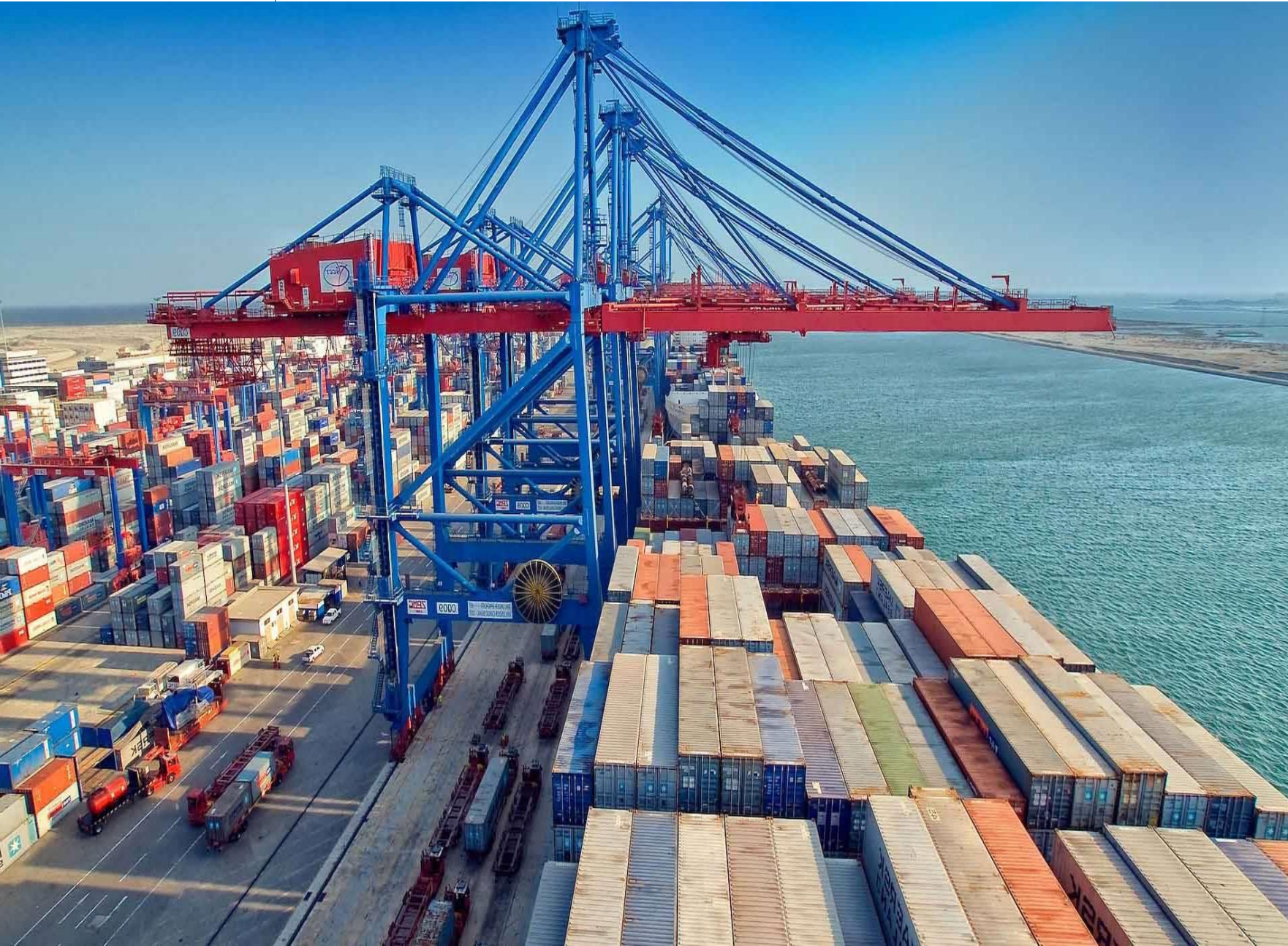


Feb 2017 first EEE-  
18.5m depth



Nov 2016 - PSEP  
Main turning basin  
18.5m depth

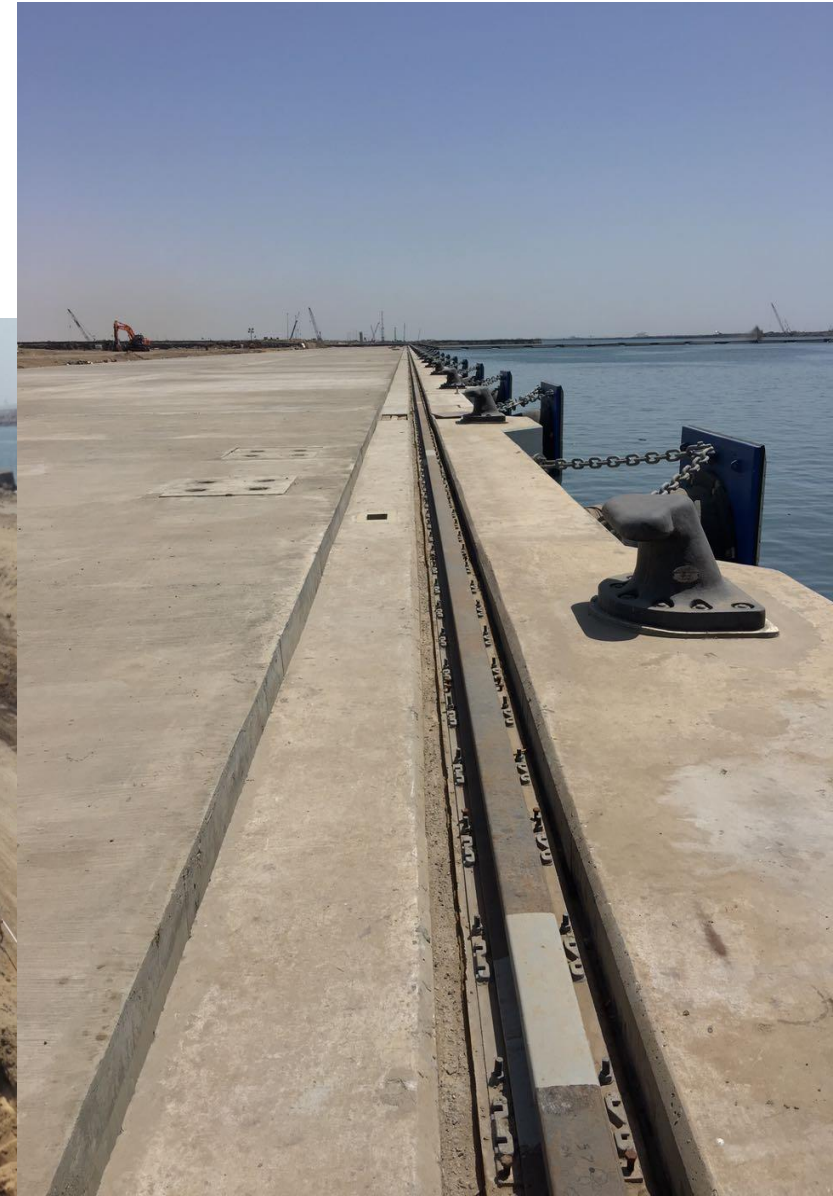




2019

3 M TEUs + 21%  
Export (TEUs) + 39%  
Local Cargo (ton)+ 166%  
(3<sup>rd</sup> phase)

# 2019 - 5 km New Quay done





# Port Said East Port - PSEP

**1 Integrated Container Terminals**

3000 m – 1.605.000 m<sup>2</sup>

**2 Multi-Purpose Terminal**

900 m – 322.000 m<sup>2</sup>

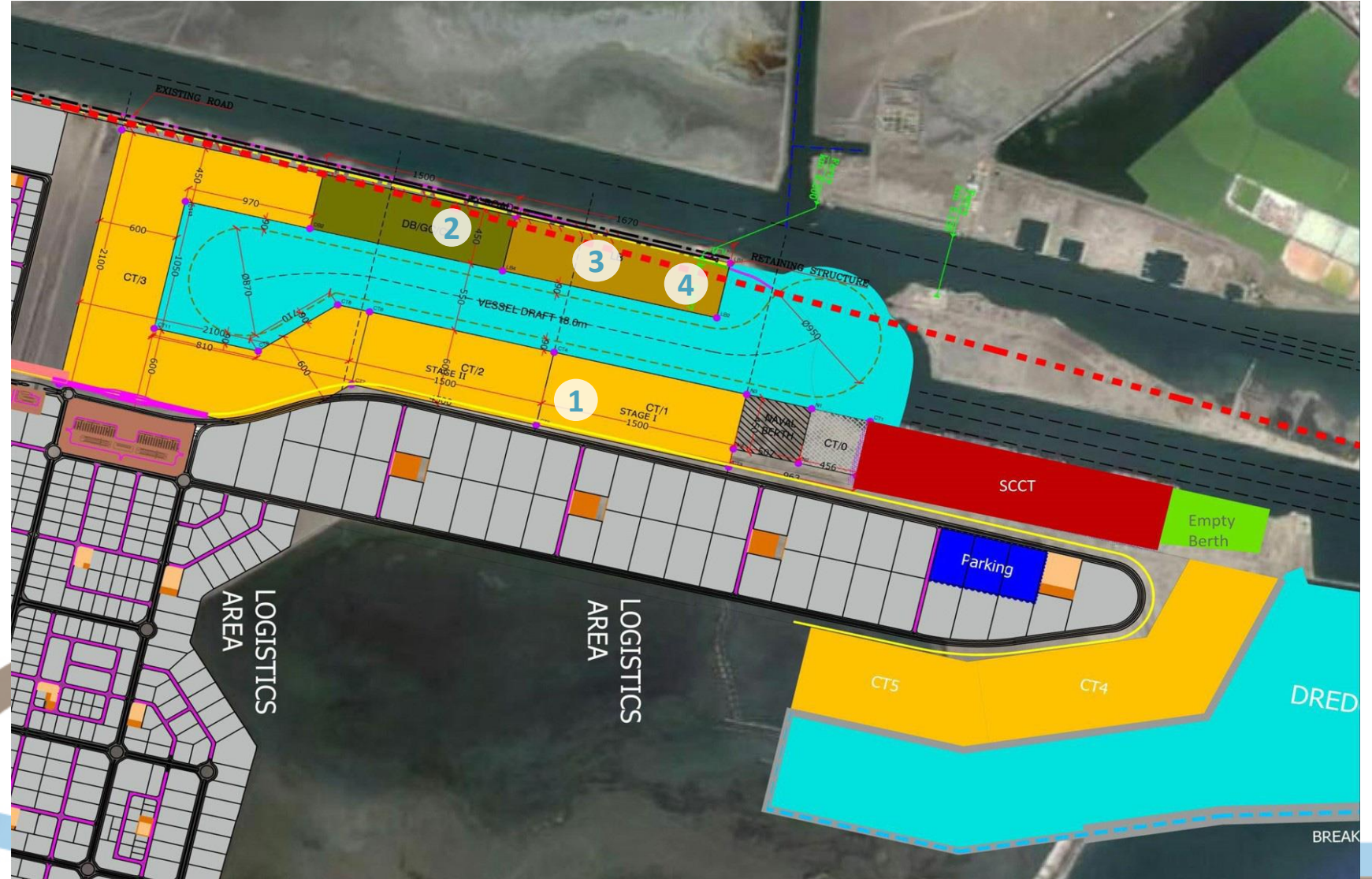
G.C L.B D.B

**3 RoRo Terminal**

600 m – 212.000 m<sup>2</sup>

**4 Port Reception Facility**

100 m – 23.000 m<sup>2</sup>



## Multi Purpose Terminal – 900m Quay - 322.000 m<sup>2</sup>





RoRo Terminal – 600m Quay – 212.000 n



## Port Reception Facility



MOU between Ecoslops and SCZone for a collection, reception and treatment unit of maritime oil waste in Port Said East Port



# How the Port of East Port Said has managed to develop the area of its attractiveness

Political well



Image Landsat / Copernicus

Political well



Political well

Google



Political well



Political well



availability of port or city lands, works to enlarge the available land

Political well



## Availability of port or city lands, works to enlarge the available land

# EAST PORT SAID

63 KM<sup>2</sup>

for light and medium manufacturing, commercial and business activities



### Industrial Uses

- Automobile Assembly Parts
- Construction and Building Material
- Agri-Business and Food Processing
- Textile and Ready-made Garments
- Home Appliances and Electronics
- Pharmaceuticals
- ICT
- General Industries

### Residential / Mixed Use

- Residential: High and Apartment
- Residential: Mixed Use
- Residential: Terraced Housing
- Residential: Affordable Housing Apartment

### Commercial Uses

- Commercial: Retail
- Commercial: Hotels & Offices
- Commercial: R&D

### Community Uses

- Community Facilities
- Public Open Spaces

### Other

- Utilities

## EAST PORT SAID

63 KM<sup>2</sup>

for light and  
medium  
manufacturing,  
commercial and  
business activities

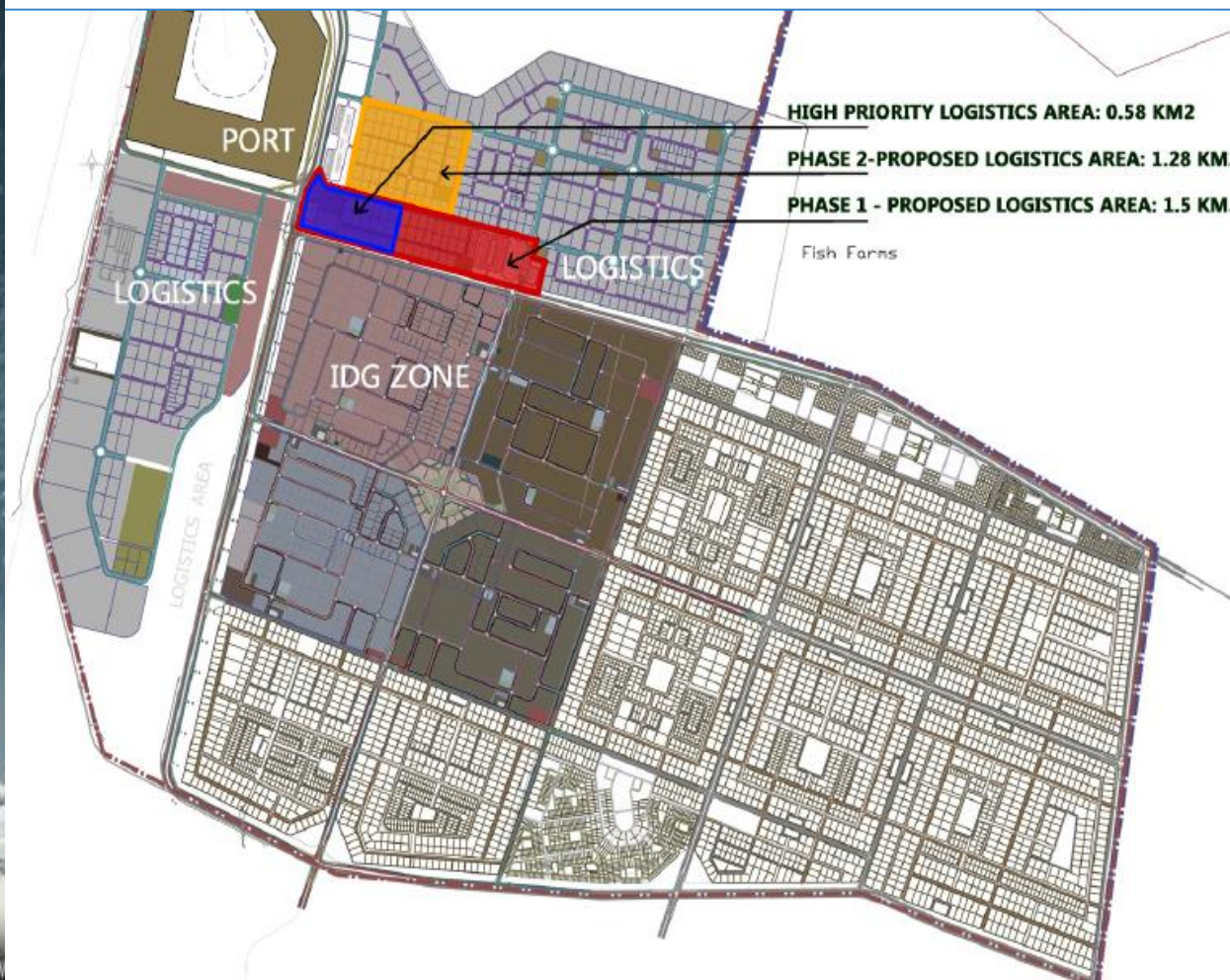
How the Port of East Port Said has managed to  
develop the area of its attractiveness



# Russian Industrial Zone - East Port Said



Area : 5.2 km<sup>2</sup>  
7 bn \$ investments



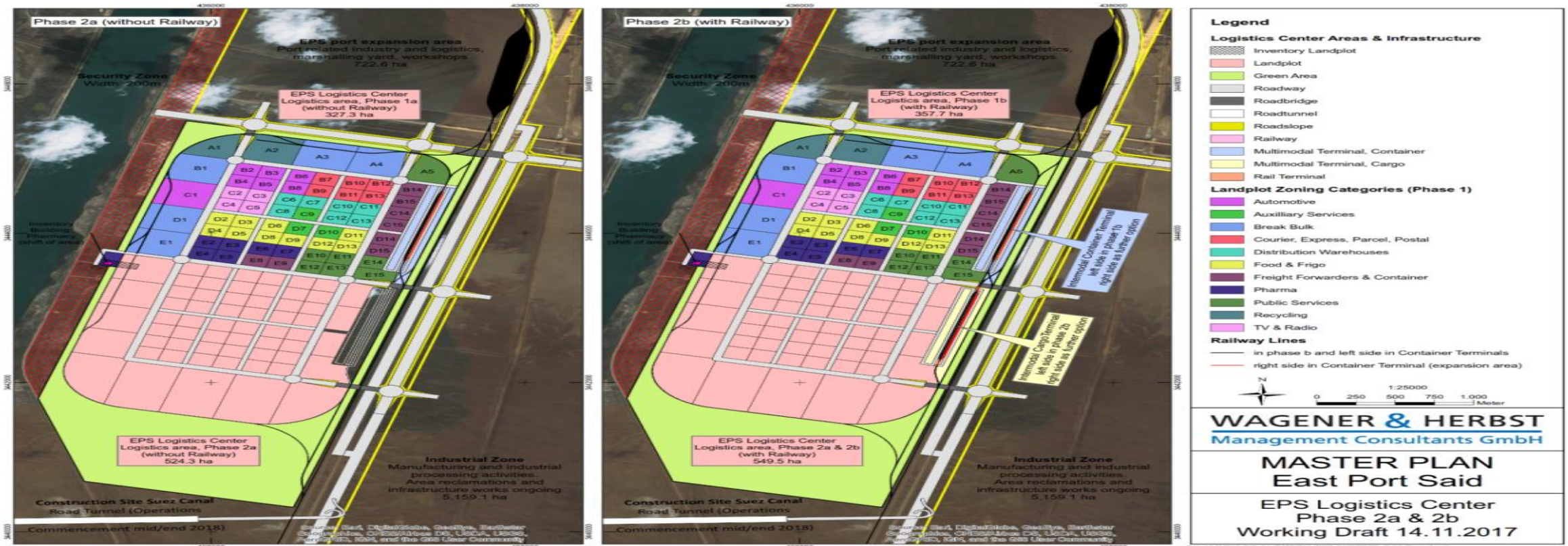
# How the Port of East Port Said has managed to develop the area of its attractiveness

## PSE- Integrated ZONE

Logistic activities:

The first Green Value Added Logistics Center in the region

## GVALC / EIB



# EAST PORT SAID / Utilities



## ELECTRICITY

Power Transformer  
Substations 220/22/22 kv  
(250 MVA)

## WATER

Water Desalination Plant  
Capacity 150,000 m3 / day

## COMMUNICATION

2 Fiber optics Cables 144  
underneath Suez Canal

## ROADS

100 Km road network

## SEWAGE

Sewage Treatment Plant  
2 x 25,000 m3 / day

## NATURAL GAS

Main Line 70 BAR

# Connectivity





# Connecting mega projects

## Domestic Modern Roads Network

Cairo – Sokhna Highway Road

Regional Ring Road

Cairo – Alex Highway

Sokhna – 10<sup>th</sup> of Ramadan

Suez – Ismailia – Port Said

30<sup>th</sup> June Axis

Port Said – Suez Eastern Road

Cairo-Suez desert road

Cairo-Ismailia desert road



# Infrastructures upgrading

Linked to  
International  
Airports

100 KM to Cairo Intl.  
Airport

170 KM to Cairo West Intl.  
Airport

60 KM to the Admin.  
Capital Airport

150 KM to Almallez Airport

5 KM to El Gameel Airport



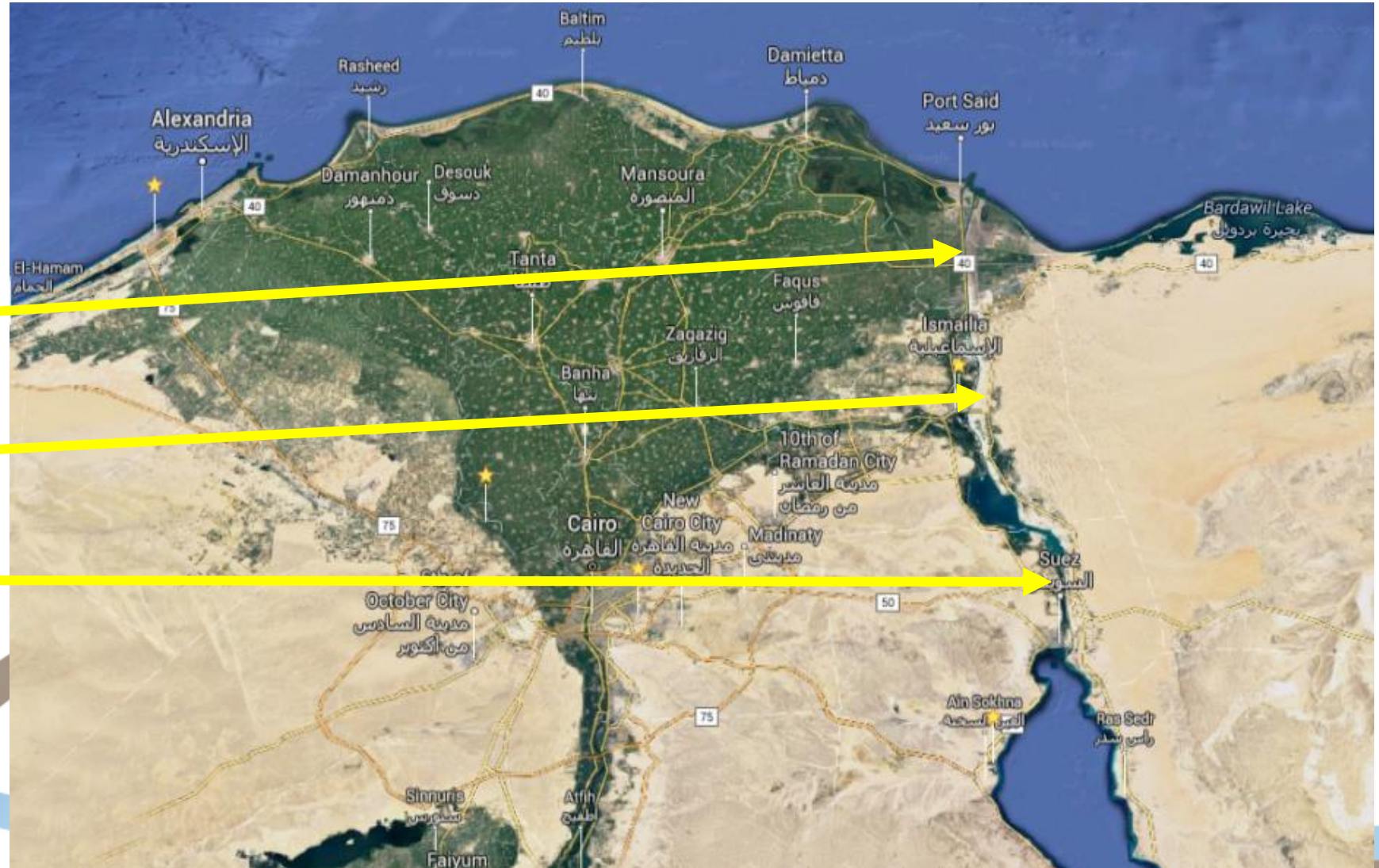
# Tunnels – The great dream achieved 2019

Linked to 6 Tunnels

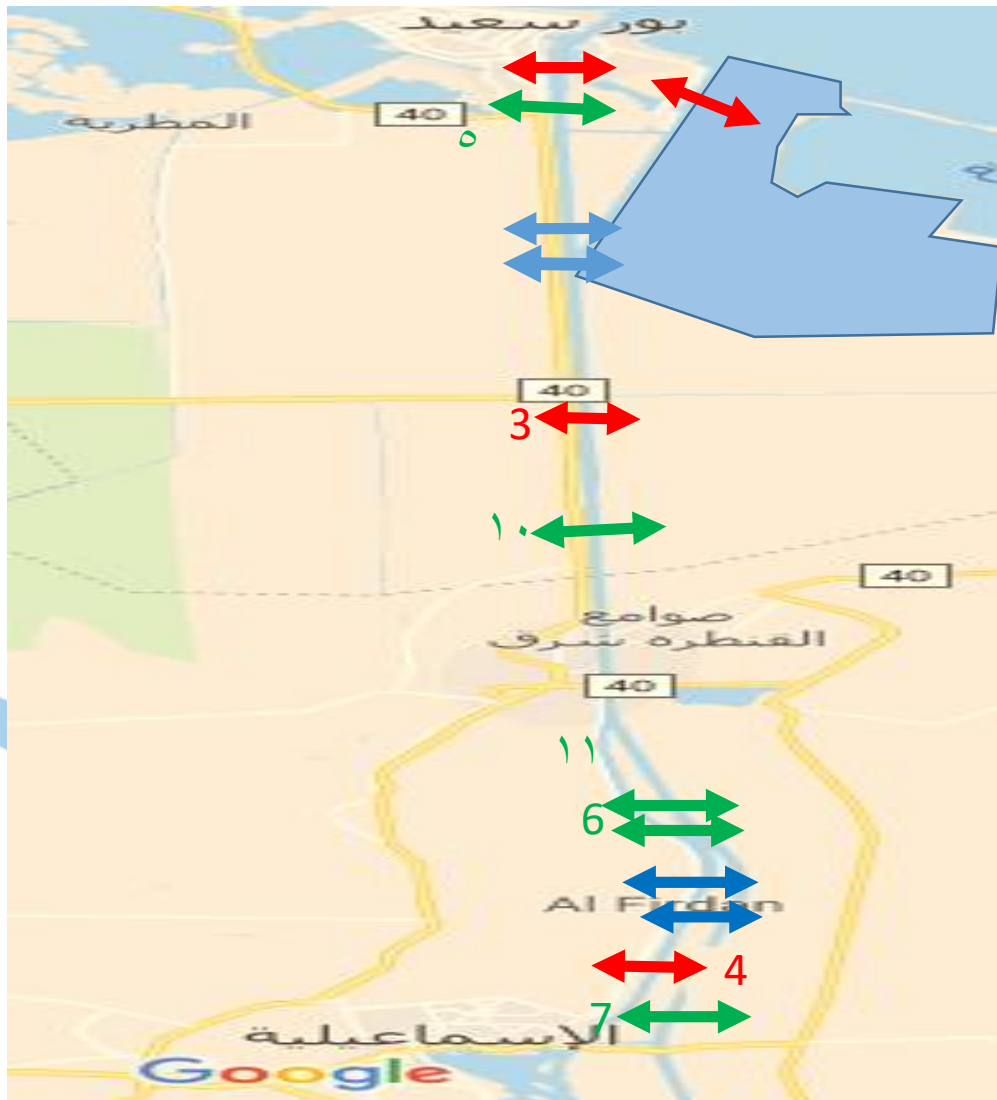
Port Said Tunnels 4 mints.  
PSEP

Ismailia Tunnels 38 mints  
PSEP

Suez Tunnels 72 mints  
PSEP



## Connectivity : Business continuity / 14 alternatives

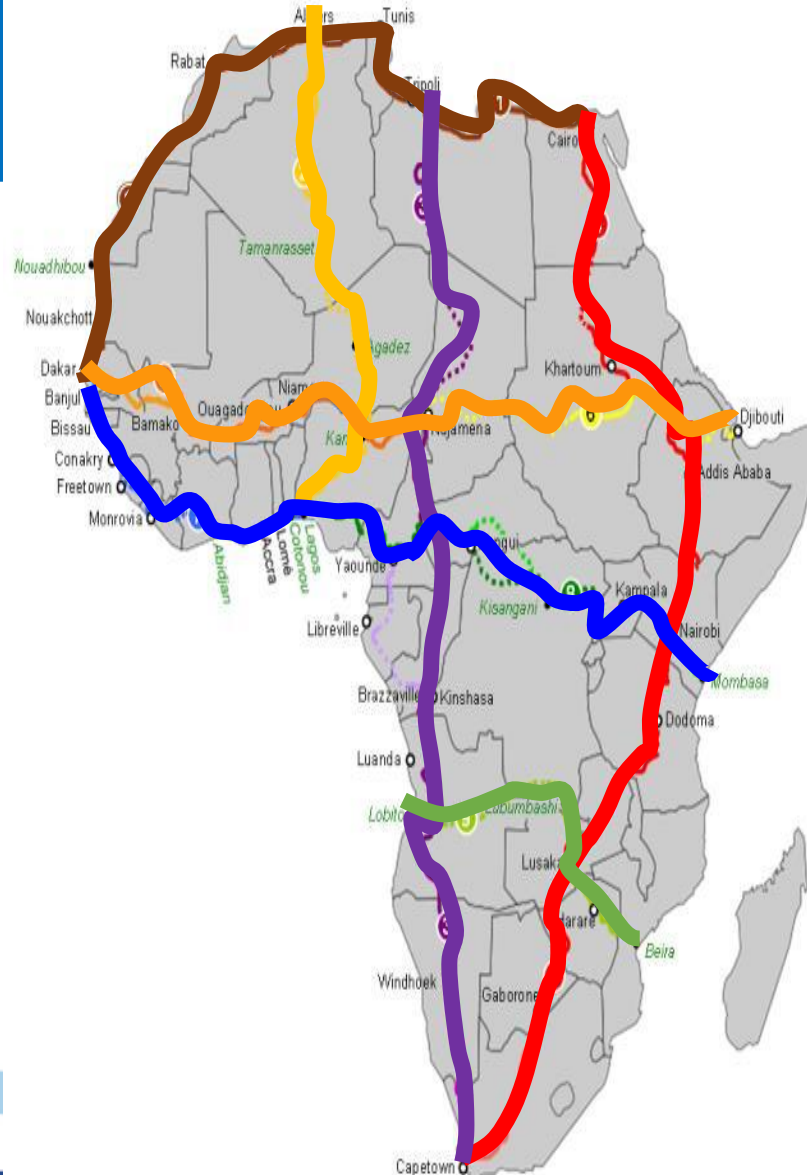


4 Fiery
5 Floating bridges
Bridge
Railway floating bridge
3 Tunnels

# Leading the African continent by

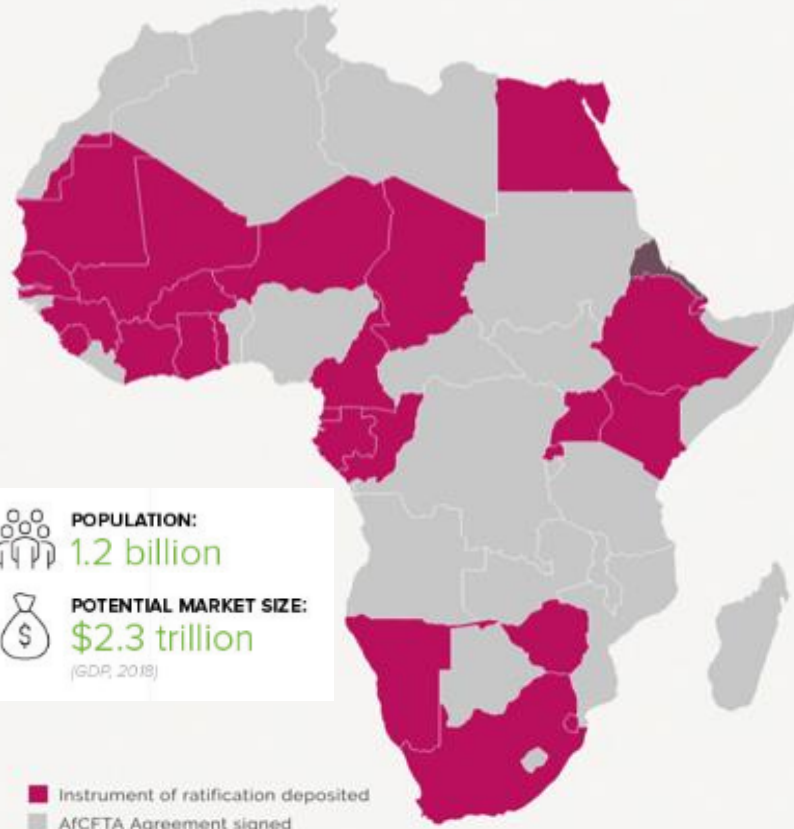
## Linked to African Transport Highways

- 1 **Cairo - Dakar**
- 2 **Algeria - Lagos**
- 3 **Tripoli - Cape town**
- 4 **Cairo - Cape town**
- 5 **Dakar - Ndjamena- Djibouti**
- 6 **Dakar - Lagos - Mombasa**
- 7 **Beira - Lobito**



Egypt's Free Trade Agreements ensure rapid delivery of goods to 2 billion consumers in Europe, Asia, the Middle East and Africa.

## Which countries have ratified the AfCFTA Agreement?



Country	Date*
Kenya	10 May '18
Ghana	10 May '18
Rwanda	26 May '18
Niger	08 Jun '18
Chad	01 July '18
eSwatini	01 July '18
Guinea	01 July '18
Uganda	28 Nov '18
Côte d'Ivoire	16 Dec '18
South Africa	10 Feb '19
Sierra Leone	29 Apr '19
Mali	Feb '19
Senegal	Apr '19
Namibia	Feb '19
Congo, Republic	10 Feb '19
Togo	Apr '19
Mauritania	11 Feb '19
Djibouti	Feb '19
Egypt	8 Apr '19
Ethiopia	10 Apr '19
The Gambia	16 Apr '19
Saharawi Republic	29 Apr '19
Zimbabwe	24 May '19
Burkina Faso	29 May '19
Sao Tome & Principe	27 June '19
Gabon	7 July '19
Equatorial Guinea	7 July '19
Mauritius	8 Oct '19
Cameroon	31 Oct '19**

**POPULATION:**  
1.2 billion

**POTENTIAL MARKET SIZE:**  
\$2.3 trillion  
(GDP, 2018)

■ Instrument of ratification deposited  
 ■ AfCFTA Agreement signed  
 ■ AfCFTA Agreement not signed

\* Date on which the AfCFTA instrument of ratification was deposited with the AUC Chairperson  
 \*\* Date on which ratification was approved

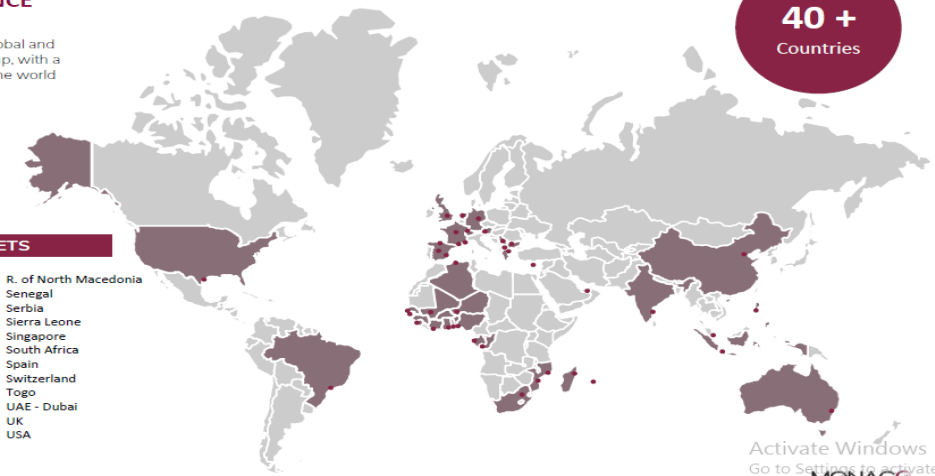
## MONACO RESOURCES OUR GLOBAL PRESENCE

Monaco Resources Group is a global and diversified natural resources group, with a strategic asset portfolio around the world

40+ Countries

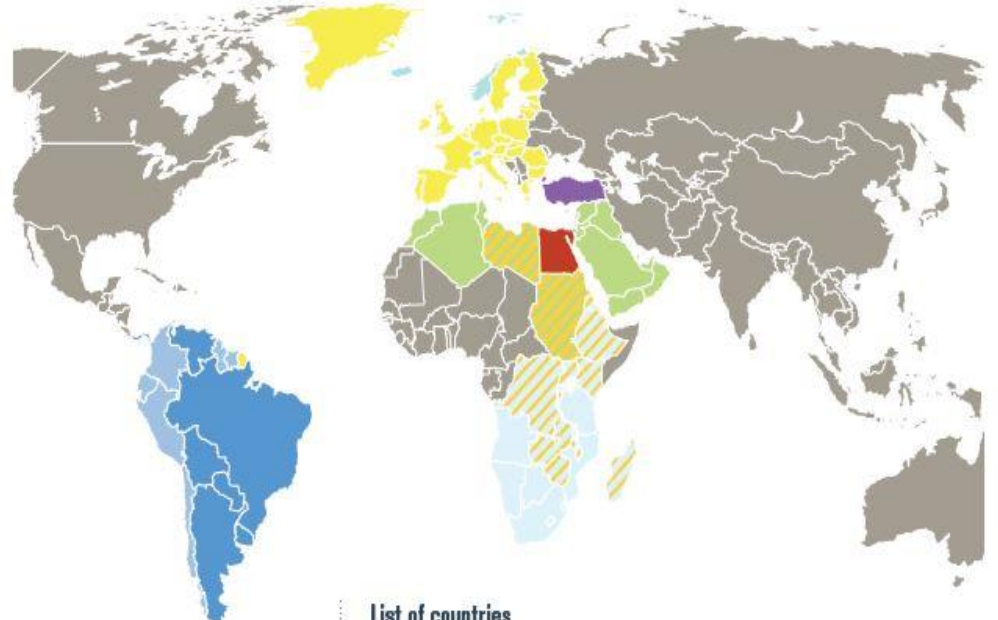
### TRADING DESKS & ASSETS

- |              |              |                       |
|--------------|--------------|-----------------------|
| Algeria      | Indonesia    | R. of North Macedonia |
| Austria      | Ivory Coast  | Senegal               |
| Benin        | Luxembourg   | Serbia                |
| Brazil       | Madagascar   | Sierra Leone          |
| Bulgaria     | Mali         | Singapore             |
| Burkina Faso | Mauritius    | South Africa          |
| China        | Monaco       | Spain                 |
| Cyprus       | Mozambique   | Switzerland           |
| France       | Netherlands  | Togo                  |
| Gabon        | Niger        | UAE - Dubai           |
| Germany      | Nigeria      | UK                    |
| Ghana        | Philippines  | USA                   |
| Greece       | R. of Congo  |                       |
|              | R. of Guinea |                       |



Activate Windows  
Go to Settings to activate Windows

## EGYPT HAS SIGNED SEVERAL TRADE AGREEMENTS THAT PROVIDE EGYPT BASED MANUFACTURERS WITH FAVORABLE EXPORT REGIMES TO OTHER COUNTRIES



### KEY FACTS

70+  
Number of countries that signed the trade agreements

40+ %  
World GDP share (%) by the selected countries

### Legend:

- Egypt
- European Free Trade Association (EFTA)
- GAFTA
- Common Market for Eastern and Southern Africa (COMESA)
- EU-Egypt Free Trade Agreement (Association Agreement)
- MERCOSUR
- Bilateral Trade Agreements

### List of countries

Subregional trade and economic alliance, which consists of **Argentina, Brazil, Paraguay, Uruguay**. Associated members — **Bolivia and Chile**

Austria, Belgium, Bulgaria, Croatia, Cyprus, Czech Republic, Denmark, Estonia, Finland, France, Germany, Greece, Hungary, Ireland, Italy, Latvia, Lithuania, Luxembourg, Malta, Netherlands, Poland, Portugal, Romania, Slovakia, Slovenia, Spain, Sweden, UK, Norway, Iceland, Switzerland, Turkey, Morocco, Algeria, Libya, Tunisia, Sudan, Iraq, Saudi Arabia, Bahrain, Qatar, Yemen, Oman, UAE, Jordan, Eritrea, Kenya, Uganda, Rwanda, Burundi, Congo, Zambia, Malawi, Zimbabwe, Madagascar, Djibouti, Swaziland and countries of Latin America

\* Chile, Columbia, Ecuador, Guyana, Peru, Suriname are the associated member states of MERCOSUR

## World trade forecast

**Table-1: Merchandise trade volume, 2018-2021**

(Annual % change)

	Historical		Optimistic Scenario		Pessimistic Scenario	
	2018	2019	2020	2021	2020	2021
<b>Volume of World Merchandise Trade</b>	2.9	-0.1	-12.9	21.3	-31.9	24.0
<i>Exports</i>	3.8	1.0	-17.1	23.7	-40.9	19.3
North America	0.1	-2.2	-12.9	18.6	-31.3	14.3
South and Central America	2.0	0.1	-12.2	20.5	-32.8	22.7
Europe	3.7	0.9	-13.5	24.9	-36.2	36.1
Asia	0.7	-2.9	-8.0	8.6	-8.0	9.3
Other Regions						
<i>Imports</i>	5.2	-0.4	-14.5	27.3	-33.8	29.5
North America	5.3	-2.1	-22.2	23.2	-43.8	19.5
South and Central America						
Europe	1.5	0.5	-10.3	19.9	-28.9	24.5
Asia	4.9	-0.6	-11.8	23.1	-31.5	25.1
Other Regions	0.3	1.5	-10.0	13.6	-22.6	18.0

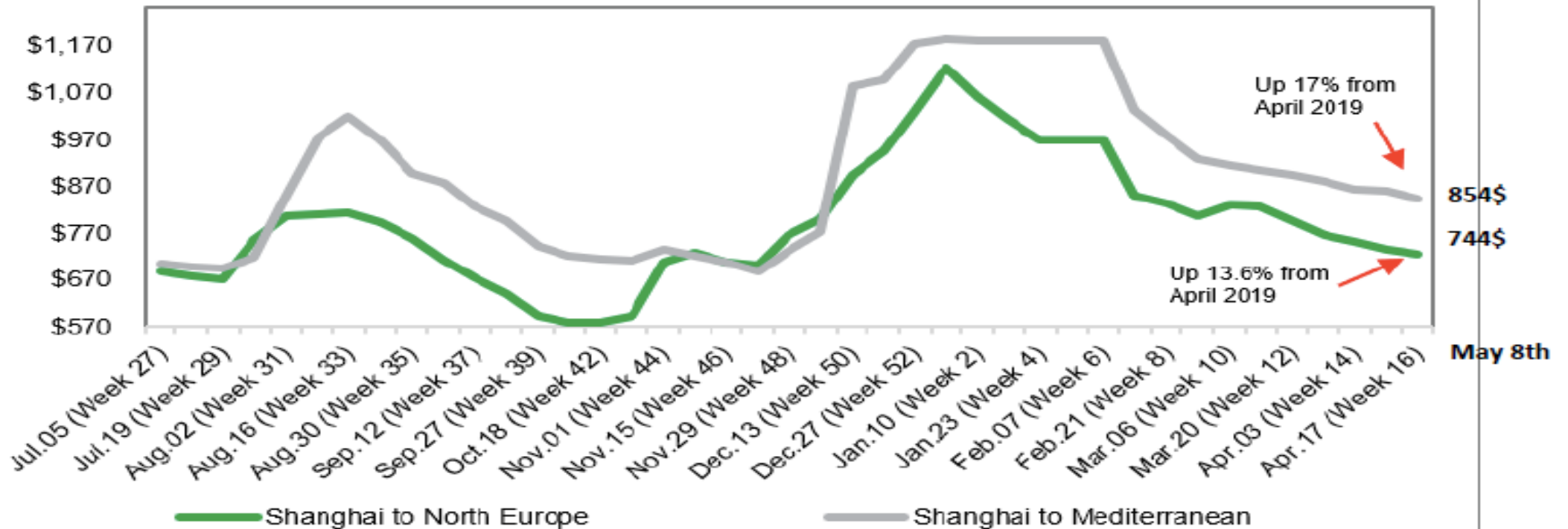
Source: WTO

Source: WTO

## Container market

### Asia to Europe spot rates higher than year-ago levels

Shanghai Containerized Freight Index rate per TEU



Source: Shanghai Shipping Exchange

© 2020 IHS Markit

Source: SSE



## COVID - 19 International Trade Scenarios

### During crisis

- Post-pandemic planning
- Reducing and securing supply chains
- Incentive Scheme to Support Pandemic Recovery

Incentives April 2020

New Tunnels 24 / 7 – August 2020

the government secured all the ports multimodal transports open during the lockdown



## Financial Incentives

### 3

### Corporate Tax

Normally it is 22,5% of net income and Subject to the tax incentive of investment law No. 72/2017 :

1. SCZone projects' have a deduction from corporate tax (net profit tax) equivalent to 50% of the project investment costs
2. Also 50% deduction of labor tax .
3. Discount shall be attributed maximum of 80% from the paid-up capital.
4. Discount only for 7 years from beginning of operating the project .

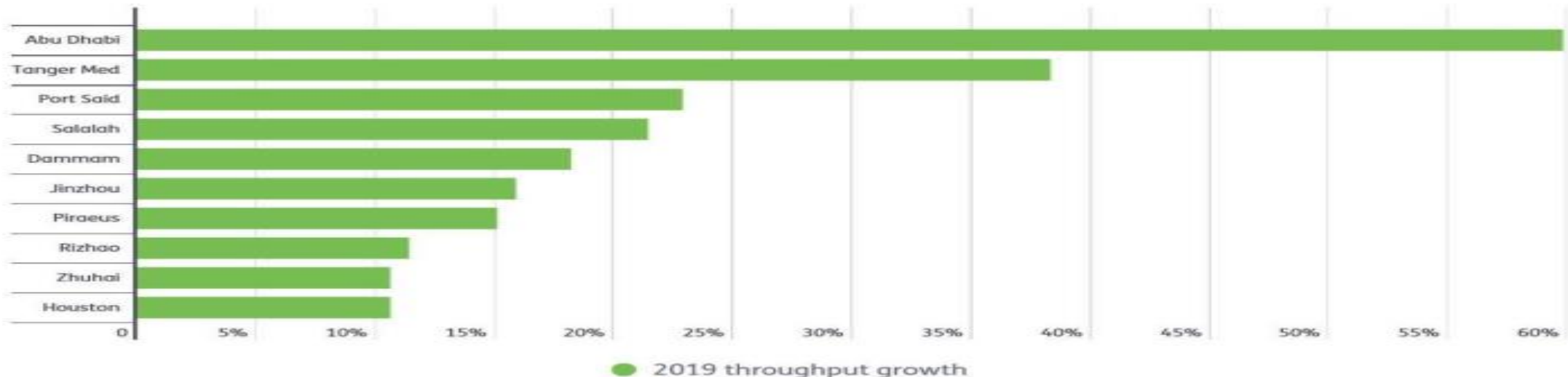
Special incentives  
Scheme for Port  
Said Eat Port to be  
trade hub port at  
East Med  
depending upon  
handling volumes &  
vessel sizes



- August \*220,142\* quay moves monthly moves the highest ever in PSEP
- Oct. 2020 / Highest Truck gate moves ever in PSEP
- Oct. 2020 / Highest port calls for GC / Bulk vessels
- Jan. – Oct. 2020 / + 23.7 % more Vessel sizes
- Jan. – Oct. 2020 / + 16.3 % Local Cargo
- Jan. – Oct. 2020 / + 13.5 % Transshipment Cargo
- Jan. – Oct. 2020 / + 3% port calls container vessels

## Top 100 winners

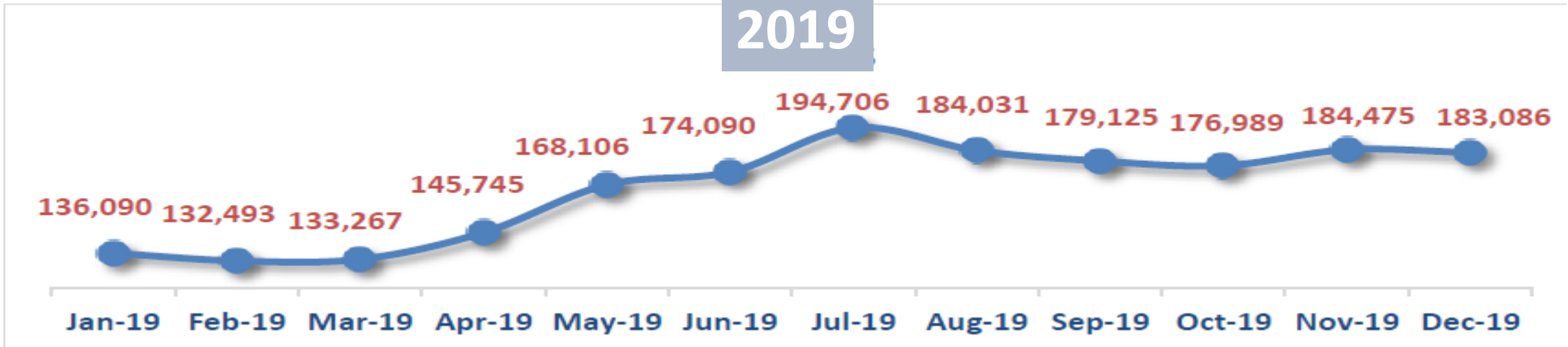
The Middle East port of Abu Dhabi took the accolade for the highest growth in throughput numbers (percentage terms) in 2019, with volumes up nearly 60% year on year nearly



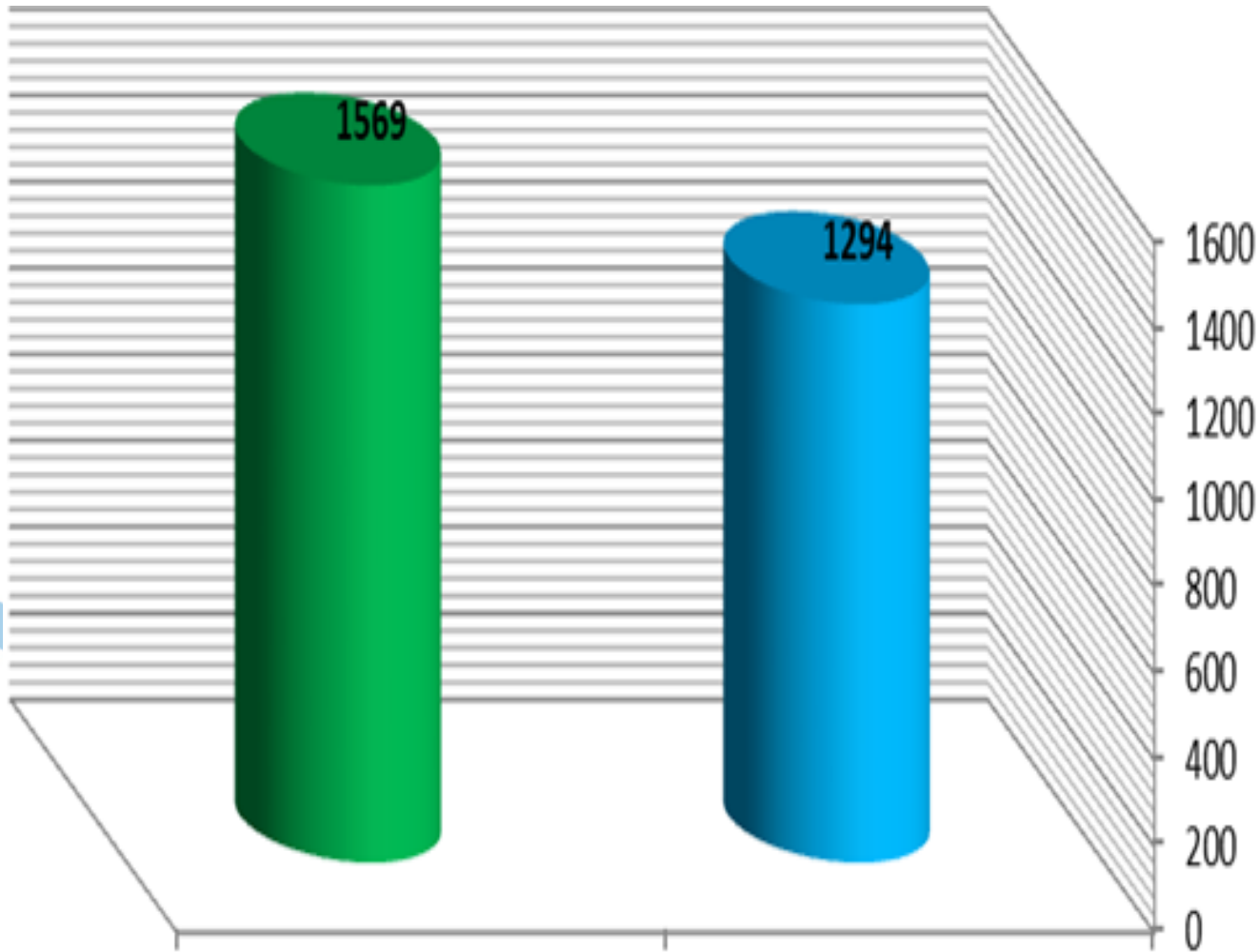
## 2020



## 2019

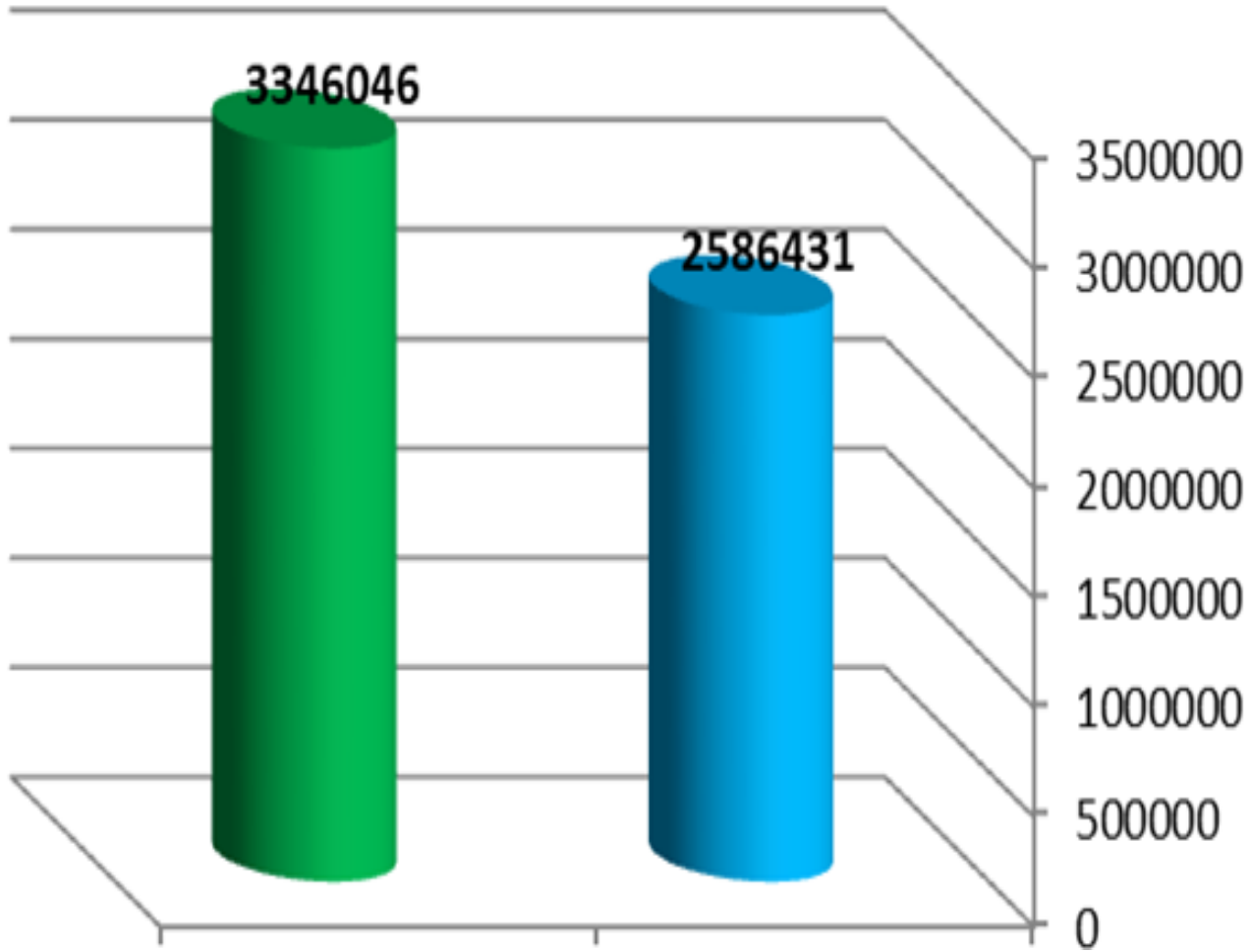


# Port Said East Port performance indicators

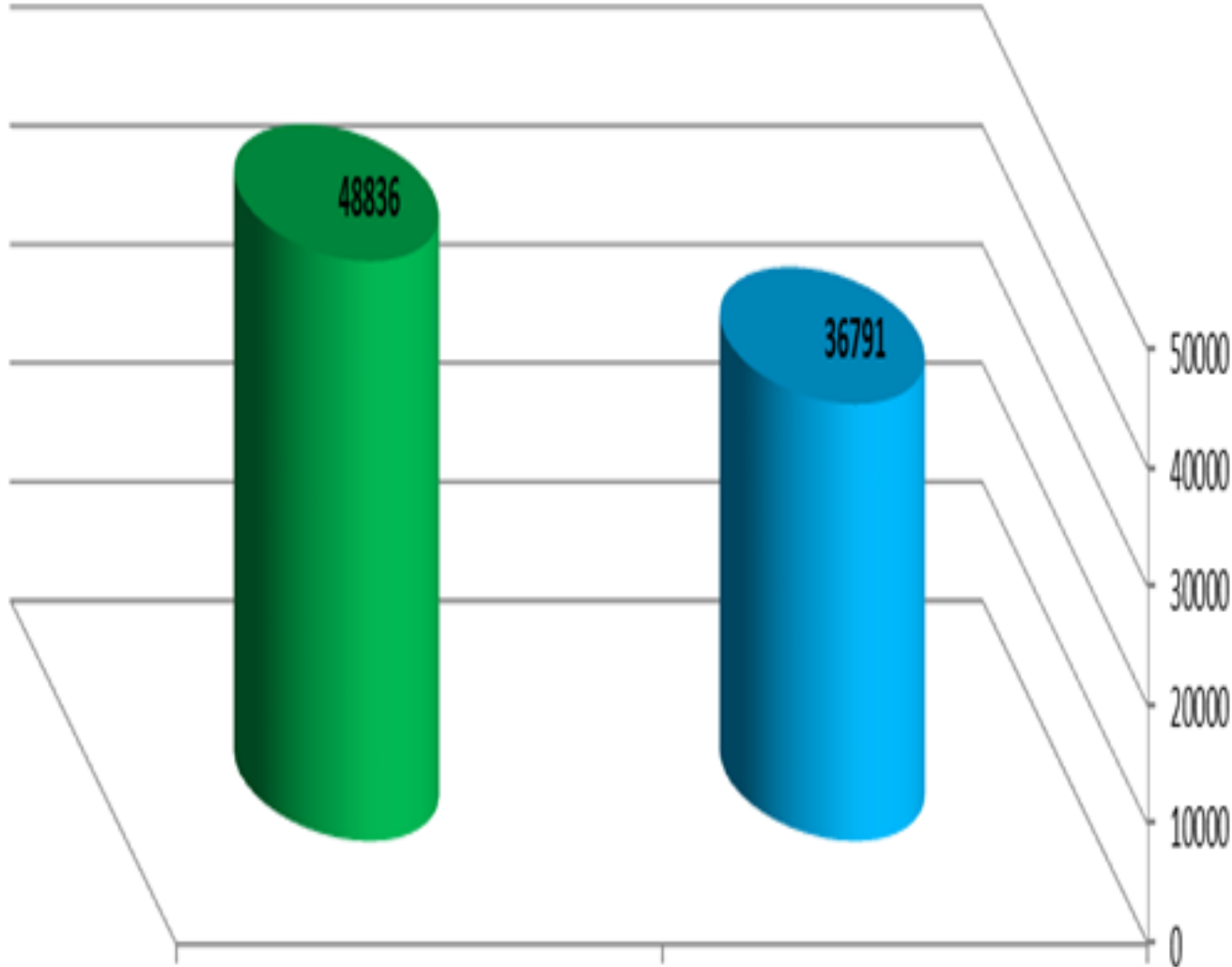


**+ 21.25 % vessels**

**+ 13.5 % Vessel sizes**



+29.37 % TEUs



**+ 32.74 % Exports**



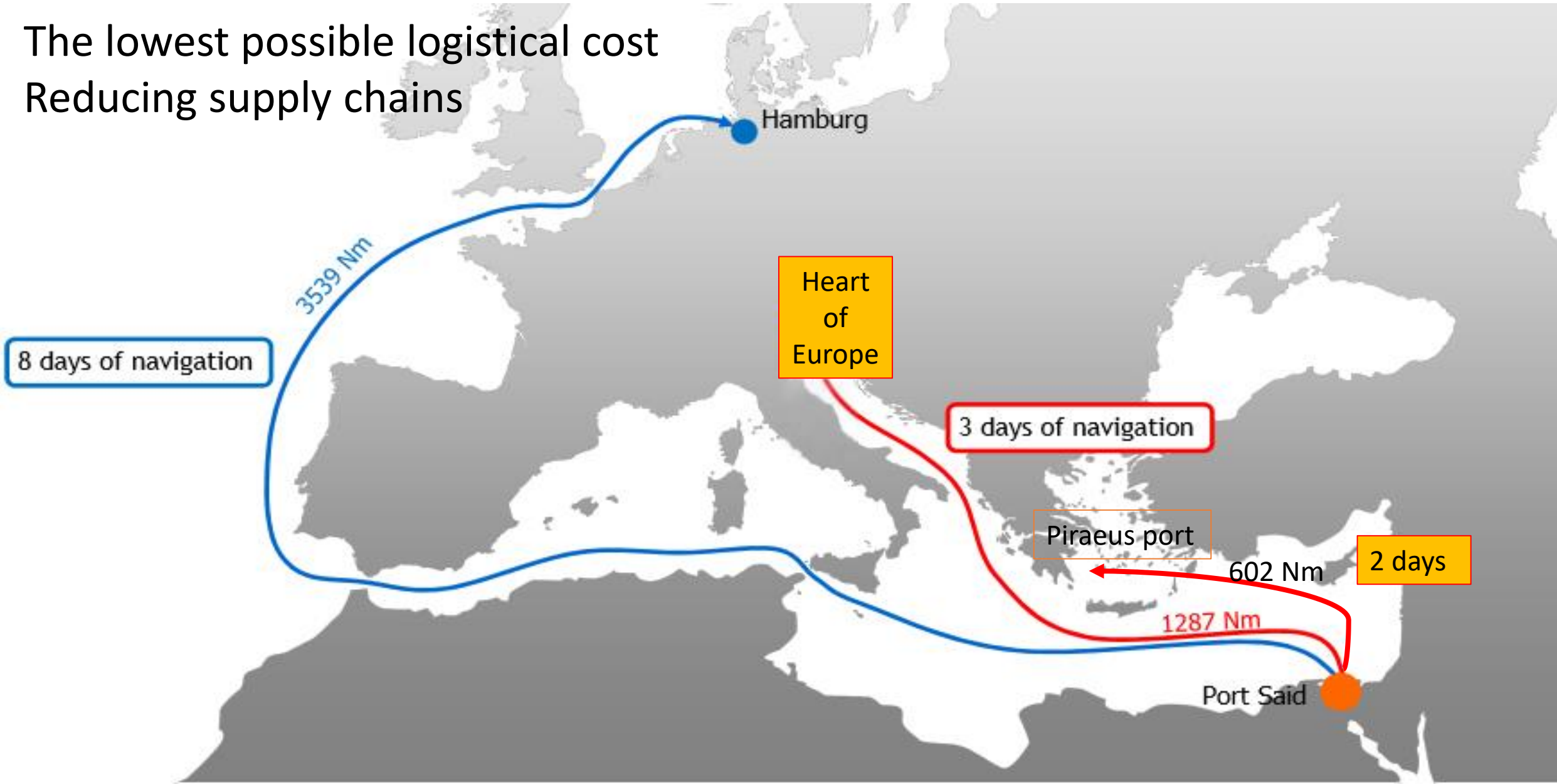


Monitoring challenging projects  
North Sea Route: NSR

**Logistics & Industrial base @ PSE**  
Less total Logistics coast



The lowest possible logistical cost  
Reducing supply chains



Maritime Services needed

Digitalization urgent

International Developer for GVALC

Port structural transformation / Advanced and modern training



# Any Question



March. 2018

Jul. 2017

Feb. 2017

May 2016

Sept. 2015

